

# 1

## DECIDE TO BUY A HOME

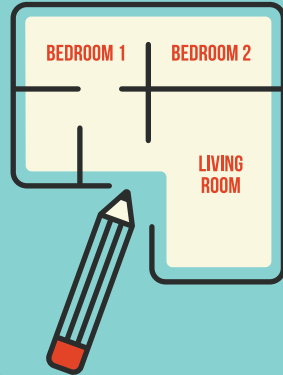
The American Dream! Start thinking about where you want to live, what you can afford, and your list of must-haves (3 bedrooms, quiet cul-de-sac and a large backyard?).



# 2

## HIRE THE TOP AGENT

Do your homework! Ask for referrals and read online reviews, then interview your top choices in person.

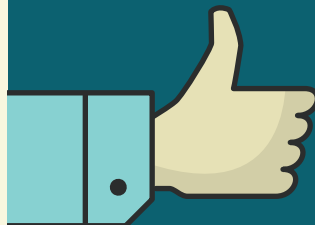


# 3

## GET PRE-APPROVED & SET YOUR BUDGET

Getting pre-approved shows sellers you are qualified and ready to purchase a home.

Determine what you can afford for a down payment, and don't forget additional costs like appraisals, inspections, and transfer taxes.



# 4

## HOUSE HUNTING

The fun part! Set up online searches to match your criteria and attend open houses. I will schedule showings for homes that catch your eye and help you find the perfect one.

# 5

## MAKE AN OFFER

As your agent, we'll work together to submit a competitive offer package. I'll go to bat to make sure you get you the best terms and price.



# 6

## UNDER CONTRACT

Now's the time to put your current home on the market or end the lease on your rental. You'll also need to set up inspections and submit the earnest money deposit.

# 7

## CLOSING

Complete the final walk through to ensure all repairs have been made and your home is move-in ready. Attend the signing (don't forget your ID!), pay any remaining closing costs and get the keys!

# 8

## MOVE IN... AND BEYOND!

Schedule a housewarming party—you've got new digs to show off!

Make it your own—when you're ready to make changes or upgrades, give me a call! My network of vendors is the best in town.

I've got you covered when tax season rolls around. In January, I'll send over your HUD-1 doc and answer any questions you have about your return.



Brought to you by:

# 8 STEPS TO BUYING A HOME

Buying a home can be the biggest and most important purchase of your life, but it doesn't have to be painful. Knowing the process and being prepared for each step can prevent headaches and ensure a smooth transaction.

- INSTRUCTIONS:**
- 1) Add your logo using Adobe Acrobat or Adobe Reader (download for free at <https://get.adobe.com/reader/>)
  - 2) Set up printer to print on tabloid size paper (11"x17").
  - 3) Print it out, cut off this instruction slip and present to buyer!

For more tips on how to use this guide, check out [www.askty.com/buyers-timeline/](http://www.askty.com/buyers-timeline/)